



## Membership Application

### Branch ONLY

**Please complete this application, indicate or include payment and send as follows:**

E-mail application to: [membership@techservealliance.org](mailto:membership@techservealliance.org)  
 Fax application to: 703.838.3610  
 Mail application to: TechServe Alliance, 1420 King Street, Suite 610 Alexandria, VA 22314  
 Contact: Kim Grever at 703.838.2050 x102 or e-mail: [grever@techservealliance.org](mailto:grever@techservealliance.org)

Company Name: \_\_\_\_\_

Branch Name: \_\_\_\_\_

Street Address: \_\_\_\_\_

City/State/ZIP: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

Web Address: \_\_\_\_\_

How did you learn about TechServe Alliance? \_\_\_\_\_

**Primary and Additional Contacts:** TechServe Alliance communicates with members primarily by e-mail. Please provide your company e-mail information to ensure you and other key executives in your company always receive important TechServe Alliance news and benefits. Include other key staff such as sales and recruitment executives. If more spaces are needed, attach an additional page.

Primary Branch Contact:	
Name	Title
E-mail	Direct Phone/Extension
Additional Contacts:	
Name	Title
E-mail	Direct Phone/Extension
Name	Title
E-mail	Direct Phone/Extension

**Branch officers, please read and check the following box:**

I understand that ONLY the Branch office of my company listed above is applying for TechServe Alliance membership. TechServe Alliance member services and benefits are only available to the employees in this branch location. I understand that other branch offices (including our headquarters) will need to join TechServe Alliance in order to receive member services and benefits.

I have read the above statement and agree to abide by its terms.



## Membership Application: Branch ONLY

**TechServe Alliance Dues Structure** (Please check one):

<u>Branch Size (Annual Revenues)</u>	<u>Annual TechServe Alliance Dues</u>
<input type="checkbox"/> Under \$2 million/year	\$1,200/year
<input type="checkbox"/> \$2 million – \$10 million/year	\$2,400/year
<input type="checkbox"/> \$11 million – \$20 million/year	\$3,600/year
<input type="checkbox"/> \$21 million – \$50 million/year	\$4,800/year
<input type="checkbox"/> \$51 million – \$100 million/year	\$6,000/year
<input type="checkbox"/> \$101 million/year and over	\$12,000/year

**TechServe Alliance Initiation Fee** (for first-time members)

**Reinstatement Fee** (for returning former members):  
(Please check one)

<u>(Branch Revenues)</u>	<u>Initiation Fee</u>	-OR-	<u>(Branch Revenues)</u>	<u>Reinstatement Fee</u>
<input type="checkbox"/> Under \$2 million	\$500		<input type="checkbox"/> Under \$2 million	\$250
<input type="checkbox"/> Over \$2 million	\$1,000		<input type="checkbox"/> Over \$2 million	\$500

### Local Chapter Dues

Local dues are required. Amounts vary by the chapter’s geographic area and your firm’s headquarters. Contact TechServe Alliance or visit <http://techservealliance.org/join-techserve.cfm> to find your local chapter.

- Chapter Dues \$ \_\_\_\_\_
- Chapter Initiation Fee, if applicable \$ \_\_\_\_\_

### Dues Calculation:

\$	<b>Annual TechServe Alliance Dues</b> (see above)
\$	<b>TechServe Alliance Initiation or Reinstatement Fee</b> (see above)
\$	<b>Chapter Dues</b> (contact TechServe Alliance or local chapter for amount)
\$	<b>Chapter Initiation Fee</b> (contact TechServe Alliance or local chapter to see if applicable)
\$	<b>TOTAL</b>

### Payment Options:

Please select one of the following three options<sup>+</sup>

- Payment by check (Full Amount) – My check is enclosed with this application; it includes the full payment for the total annual membership dues, chapter dues and one-time initiation fee.

**(continued on next page)**

## Membership Application: Branch ONLY

**Payment Options** (continued):

- Payment by credit card (Full Amount) – Please bill full dues amount in one (1) payment.
- Payment by credit card (4 equal monthly installments\*) charged over the first 4 months of membership.

\*Installment plan – Annual dues may be paid in 4 monthly installments (secured by credit card only) that are made over the first 4 months of membership. There is a 5% service charge (applied to the total amount due) when using this plan.

Amount \$ \_\_\_\_\_ Card Number: \_\_\_\_\_ Exp (mo/yr): \_\_\_\_\_

Name on Card (please print): \_\_\_\_\_

Signature: \_\_\_\_\_

Card Billing Address (if different from mailing address):

\_\_\_\_\_

\_\_\_\_\_

**+Non-Deductibility of Lobbying Expenses Disclosure Statement**

Please note that tax law provides that the amount of dues spent on lobbying and political activities is not deductible as a business expense under Section 162 of the Internal Revenue Code. For 2009, we estimate that **7%** of your TechServe Alliance dues will be spent on those activities and are not deductible as a business expense. Additionally, dues payments are not deductible as charitable contributions for federal tax purposes. Please consult your tax advisers.

If you are a member of the Northern or Southern California Chapter, please be aware that your chapter estimates the following percentages of your 2009 Chapter dues is spent on lobbying and is NOT deductible as a business expense.

Northern California: 45% of chapter dues  
Southern California: 84% of chapter dues

**Membership Criteria** (please check ALL boxes below indicating that you have read the criteria):

- Your branch must be substantially involved in the business of providing IT consulting services or similar consulting services.
- Your branch must fully support the "Statement of Business Principles" (see following page) and agree to abide by the by-laws of TechServe Alliance and any applicable chapter rules.
- I qualify under my chapter's membership criteria and agree to abide by the chapter's bylaws, resolutions and statement of business principles.
- My branch meets the membership criteria, and I am enclosing payment for the amount indicated above. I will remain a member for at least 12 months and will pay the applicable dues. I understand that I cannot continue to use TechServe Alliance contract materials, or any other TechServe Alliance member benefits unless I remain a member in good standing. I understand that my membership is subject to the approval at the national level and by the local chapter and that local dues are required.
- I attest, by signing below, that all information included on this application is correct.

**(continued on next page)**



## Membership Application: Branch ONLY

The branch manager or equivalent manager of the branch must sign the application for Branch membership. If you are not the branch manager, please contact Kim Grever, Director of Membership, TechServe Alliance.

Name: \_\_\_\_\_ Title: \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

### TechServe Alliance Statement of Business Principles

- TechServe Alliance members **DO** adhere to the tenet of equal opportunity for all regardless of race, religion, color, sex, creed, age, marital status, sexual orientation, or national origin.
- TechServe Alliance members **DO** abide by all applicable international, federal, state, and local laws with regard to the operation of their businesses.
- TechServe Alliance members **DO** preserve all proprietary information relating to the business of their clients.
- TechServe Alliance members **DO** actively avoid misrepresenting a consultant's skills or experience.
- TechServe Alliance members **DO** refrain from soliciting employees of their own active clients.
- TechServe Alliance members **DO** have a clear policy for payment of consulting, marketing and recruiting personnel.
- TechServe Alliance members **DO** comply with clients' established business practices including those policies relating to gifts and gratuities to client employees.
- TechServe Alliance members **DO NOT** engage in illegal restraint of trade, unfair competition or violation of antitrust laws and **DO** promote free and fair competition among members.
- TechServe Alliance members **DO NOT** defame clients, consultants, or competitors.
- TechServe Alliance members **DO NOT** misrepresent a consultant's pay rate, contract terms, assignment duration, or other subjects pertinent to the business relationship.
- TechServe Alliance members **DO NOT** have unreasonable non-competition clauses or unfairly prevent a consultant from pursuing other opportunities.
- TechServe Alliance members **DO NOT** induce consultants to breach or improperly interfere with a contractual relationship.