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**Media Contact:
Julie Price
703.589.3251
price@naccb.org**

NACCB Launches Online Tool for IT Services Buyers

New tool will help companies identify qualified providers and easily gather proposals from multiple firms.

Alexandria, Va. – The National Association of Computer Consultant Businesses (NACCB), a trade association representing IT consulting, staffing and solutions firms, today announced a new online tool to help businesses identify and engage high-quality providers. Specifically, the new online tool will enable buyers of IT consulting, staffing and solution services to solicit requests for proposal (RFP) and requests for information (RFI) from NACCB member companies.

Quick and easy, the new Online RFP Tool eases the burden on buyers by streamlining the process of identifying qualified IT services firms. Using this time-saving tool, buyers of IT services can make their RFP or RFI available to an elite group of member companies.

For NACCB members, the new Online RFP Tool promises to increase exposure to prospective clients.

The process is simple:

1. Prospective buyers of IT services go to “Find an IT Services Firm” on www.naccb.org.
2. Buyers complete a brief questionnaire outlining their needs and the qualifications sought in prospective vendors. The system allows buyers to attach their RFP or RFI along with other requested documentation such as non-disclosure agreements.
3. NACCB will notify members of the request and requirements.
4. Qualified NACCB members will respond based on the buyer’s specifications.

“I am very excited about the launch of NACCB’s new Online RFP Tool. Buyers of IT services can improve the effectiveness of their procurement process by

accessing our nationwide network of companies that use cutting-edge best practices and subscribe to the industry's most rigorous code of ethics. The ultimate goal of the new online tool is to help buyers engage the right IT services partner to achieve their business goals," said Mark Roberts, NACCB CEO.

About NACCB

NACCB is the voice of one of America's most dynamic growth industries. Its members are creating a new paradigm for the flexible workforce of the 21st Century economy. Member firms provide IT consulting, IT solutions, IT project management and IT staffing services to America's businesses.

Since its founding in 1987, NACCB has grown to nearly 400 member companies with thousands of offices across the United States and billions in combined revenue. NACCB currently has 20 chapters with members providing IT services in nearly every state.