



## PRESS RELEASE

# PHAIDON INTERNATIONAL RANKS AS THIRD FASTEST-GROWING STAFFING FIRM IN US

For immediate release

Staffing Industry Analysts have recognized Phaidon International as the third fastest-growing US staffing firm in their recently released [2015 Fastest-Growing Staffing Firms](#) list, sponsored by Bullhorn.

All companies provided revenue numbers to Staffing Industry Analysts, in order to become eligible for ranking. Out of 102 firms that entered, the median compound annual growth rate (CAGR) was 24.2%. Phaidon International earned an impressive 74.2% CAGR over a five-year measurement period.

While Phaidon operates internationally, Staffing Industry Analysts explains that the company's "US operations, which appear on the list of fastest-growing staffing firms, were judged on their own apart from the UK-based parent company."

"Phaidon aims to provide a service level associated with retained search, while offering a business model based on contingent speed and price," said Harry Youtan, Group Managing Director of the Americas. This includes offering clients services such as diversity reporting, compensation benchmarking, consulting and other value-added services. "In addition to placing hard to find candidates for hard to fill jobs, we also add real value outside of that, and our clients certainly value that service," Youtan added.

Six of Phaidon International's brands operate in the US, including Sancus Associates (Human Capital Management); Selby Jennings (Banking); EPM Scientific (Life Sciences); DSJ Global (Corporate Leadership); Glocomms (Telecoms & IT); and Carlton Senior Appointments (Wealth Management).

The company strictly remains within these verticals to avoid spreading itself too thin. Youtan also points to the staff at Phaidon as a reason for their success. "The US economy calls for industry specialists for their recruitment needs and our consultants are absolute industry experts within their niche markets," he said.

Despite this exceptional growth, Phaidon International's future expansion plans also intend to be rapid. With offices planned to open in Boston, Chicago and Houston within the next 18 months, the growth of this recruitment group shows no sign of slowing.



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Phaidon International is a global staffing group with 8 micro-specialist recruitment brands.

We help organisations identify, attract and secure the best talent for their requirements across 4 key market verticals; Financial Services, Energy, STEM and Professional Services.

Financial Services

Selby Jennings – Banking

Carlton Senior Appointments – Wealth Management

Professional Services

DSJ Global – Corporate Leadership

Sancus Associates – Human Capital Management

Energy

Laking Group – Oil, Gas & Power

Viridium Associates – Renewable Energy

STEM

EPM Scientific – Life Sciences

Glocomms – Telecoms & IT

From our offices in London, Singapore, New York, Zurich, Hong Kong and San Francisco, we are proud to deliver excellence to clients in 60 countries and have collectively won 44 independent awards.

Since Phaidon was established in 2004, the group has enjoyed a compound annual growth rate in excess of 30% year on year, achieving over a decade of profitable growth.

Follow Phaidon International for real-time company news & updates.